

# MAIN GEOGRAPHIC AREAS

## REVENUES



## ANALYSTS' VALUATION



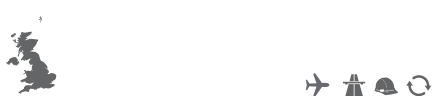
### SPAIN

- **SALES:** 2,629 M€
- **EBITDA:** 406 M€
- **WORKFORCE:** 40,595
- **ASSETS/PRESENCE:** Ferrovial Agroman, Cintra, Ferrovial Services and the Ausol and Autema toll roads.



### CANADA

- **MANAGED INVESTMENT:** 4,479 M€
- **TOLL ROADS DIVIDENDS:** 248 M€
- **WORKFORCE:** 459
- **ASSETS/PRESENCE:** 407 ETR, 407 EAST PHASE I, 407 EAST PHASE II.



### UNITED KINGDOM

- **SALES:** 3,171 M€
- **AIRPORTS DIVIDENDS:** 134 M€
- **WORKFORCE:** 18,022
- **ASSETS/PRESENCE:** Heathrow, Aberdeen, Glasgow, Southampton airports; Amey; Ferrovial Agroman UK, the M8 Motorway in Scotland.



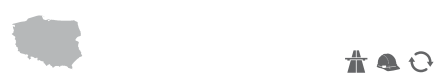
### AUSTRALIA

- **SALES:** 1,627 M€
- **EBITDA:** 87 M€
- **WORKFORCE:** 14,951
- **ASSETS/PRESENCE:** Ferrovial Agroman Australia, Broadspectrum, Toowoomba Highway.



### UNITED STATES

- **SALES:** 1,181 M€
- **EBITDA:** 188 M€
- **WORKFORCE:** 3,821
- **ASSETS/PRESENCE:** Managed lane NTE, LBJ, NTE35W (Texas), I-77 (North Carolina) toll roads, Ferrovial Agroman US, Cintra US, Webber.



### POLAND

- **SALES:** 1,316 M€
- **EBITDA:** 126 M€
- **WORKFORCE:** 5,298
- **ASSETS/PRESENCE:** Budimex, FBSerwis.

## 2016 MILESTONES

JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
<p>Selected to start negotiations for the modernization of Denver Airport, USA</p>	<p>Presence on the FTSE4Good sustainability index for the 12th straight year</p>	<p>Entry into the electricity transmission market with the signing for the acquisition of Transchile, Chile</p>	<p>Ferrovial is among the 50 most diverse and inclusive companies in the world, according to Thomson Reuters</p> <p>Íñigo Meirás among the 100 best CEOs in the world according to Harvard Business Review</p>	<p>Chosen for the preparatory construction work of the high-speed rail line in the United Kingdom</p> <p>Award of a section of the I-66 highway in Virginia, USA</p>	<p>Award for the design and consulting services of 1,250 km of highways in the north of the United Kingdom</p> <p>Award of a new waste collection contract in Surrey, UK</p>
<p>Award for the construction of a bridge on the Pacific Highway, Australia</p> <p>Recognition as Most Honored Company 2015 by the magazine Institutional Investor</p>		<p>Appearance on the Dow Jones Sustainability index for the 15th straight year</p> <p>Ferrovial issues 500 M€ in 6-year bonds at 0.375%</p>	<p>Award for the development of the M4 Smart Motorway in Australia</p>	<p>Inclusion in the leadership category of the 2016 Carbon Disclosure Project (CDP)</p>	